



DSLBD and OLG Sports Wagering 5 Year Capacity Building Plan Training completed in FY 2020 – as of October 1, 2020

The OLG conducted five capacity training opportunities on recruitment initiatives and sports wagering licensing. These opportunities included a series of four recruitment sessions entitled “Betting on Small Business Power Hours.” The University of Las Vegas’ International Gaming Institute (UNLV IGI) is widely recognized as a premiere resource for gaming research, solutions, insights, and executive education. Thus, in Fiscal Year 2020, OLG and DSLBD sought to partner with UNLV IGI to bring their international expertise in sports wagering regulation development, sports book build-out, and general operations/compliance to the District’s small business community. The sessions are listed below.

June 24, 2020: Washington DC Local Business Expo *Sports Wagering Licensing in the District of Columbia*

Featured Speaker: Peter Alvarado, Director of Regulation and Oversight, Office of Lottery and Gaming
(No recorded session available.)

July 15, 2020: Betting on Small Business Power Hour *Start-Up to William Hill*

Featured Speaker: Joe Bertolone, Executive Director, UNLV International Center for Gaming Regulation.

(No recorded session available.)

July 23, 2020: Betting on Small Business Power Hour *How an Idea Became the Sports Book of the Future*

Featured Speaker: John Lukasik, Director of Race, Sports & Esports, Caesars Entertainment
Recorded session can be viewed here:

<https://dcnet.webex.com/dcnet/ldr.php?RCID=c338f277b292414ca50a99b986d63ddf>

August 27, 2020: Betting on Small Business Power Hour *Media Perspectives and Breaking Barriers*

Featured Speaker: Kelly Stewart, Professional handicapper, and media personality

Recorded session can be viewed here:

<https://dcnet.webex.com/dcnet/ldr.php?RCID=adc20cb08ede428693b8e489af2a46a>

September 24, 2020: Betting on Small Business Power Hour *From Dealer to VSIN Vinny: A Life in Sports Betting*

Featured Speaker: Vincent Magliulo, VSIN’s VP of Strategic Partnerships, and VP of Corporate Relations for Las Vegas Dissemination Company

Recorded session can be viewed here:

<https://dcnet.webex.com/dcnet/ldr.php?RCID=bdac97f9a58748ecac3ac00cad414845>